



Ministry of National Security
Bermuda Fire and Rescue Services

Request for Supplier Qualifications
For
New Class B Fire Pumpers

Request for Supplier Qualifications No.: **BFRS 2025-001**

Issued: **Monday November 10, 2025**

Submission Deadline: **Monday December 08, 2025 05:00:00 PM Bermuda local time**

TABLE OF CONTENTS

PART 1 – INVITATION AND SUBMISSION INSTRUCTIONS	3
1.1 Invitation to Respondents.....	3
1.2 RFSQ Contact	3
1.3 Prequalification Process.....	4
1.4 RFSQ Timetable.....	4
1.5 Submission of Responses	4
PART 2 – EVALUATION AND SELECTION	7
2.1 Stages of Evaluation	7
2.2 Stage I – Mandatory Submission Requirements	7
2.3 Stage II – Evaluation	7
2.4 Ranking and Selection	7
2.5 Notification of Top-Ranked Respondents.....	7
PART 3 – TERMS AND CONDITIONS OF THE RFSQ PROCESS.....	9
3.1 General Information and Instructions	9
3.2 Communication after Issuance of RFSQ.....	10
3.3 Notification and Debriefing	11
3.4 Conflict of Interest and Prohibited Conduct.....	11
3.5 Confidential Information	13
3.6 Procurement Process Non-Binding	14
3.7 Governing Law and Interpretation	15
APPENDIX A – SUBMISSION FORM.....	16
APPENDIX B – RFSQ PARTICULARS	20
A. THE DELIVERABLES	20
B. MATERIAL DISCLOSURES	23
C. MANDATORY SUBMISSION REQUIREMENTS	24
D. MANDATORY TECHNICAL REQUIREMENTS.....	26
E. PRE-CONDITIONS OF AWARD	28
F. RATED CRITERIA	28
APPENDIX C – CERTIFICATE OF CONFIRMATION OF NON-COLLUSION	31
ANNEX A - MANDATORY TECHNICAL REQUIREMENTS CHECKLIST	
ANNEX B - COMPANY PROFILE QUALIFICATIONS AND REFERENCES FORMS	
ANNEX C - LOCAL BENEFITS	

PART 1 – INVITATION AND SUBMISSION INSTRUCTIONS

1.1 Invitation to Respondents

This Request for Supplier Qualifications (“RFSQ”) is an invitation by the Government of Bermuda (the “Government”) to prospective respondents to qualify in accordance with Evaluation of Responses (Part 2) for eligibility to provide **New Class B Fire Pumpers** as further described in Section A of the RFSQ Particulars (Appendix B) (the “Deliverables”).

This Request for Supplier Qualifications (RFSQ) is issued by the Government of Bermuda on behalf of the Bermuda Fire & Rescue Service (BFRS) to invite qualified proponents to express their interest and demonstrate their capability to design, construct, and deliver up to six (6) customized Class B medium duty fire pumpers.

The delivery of these vehicles will occur over a six-year period, beginning in fiscal year 2025/2026, as part of a strategic, multi-phase fleet renewal program aimed at strengthening national emergency response capabilities.

The intent of this RFSQ is to identify and pre-qualify suppliers with the proven technical expertise, engineering capability, and after-sales support infrastructure necessary to deliver fire apparatus that are custom-built to meet Bermuda’s unique geographic, road, and operational conditions.

Shortlisted proponents may be invited to participate in a subsequent Request for Proposal (RFP) phase, during which detailed technical specifications and commercial proposals will be requested.

The selected supplier(s) will also be required to provide:

- Comprehensive after-sales service and technical support,
- Reliable spare parts availability, and
- Training and maintenance support to ensure the safe, efficient, and sustained operation of the vehicles throughout their service life.

These Class B Fire Pumps will form a critical part of the BFRS frontline fleet and are intended to bolster Bermuda’s firefighting and rescue capabilities. The vehicles must be engineered and equipped to meet the stringent demands of emergency operations, while conforming to modern fire service standards and best practices. Special emphasis will be placed on:

- Right-sizing for narrow, constrained road networks;
- Clean Cab design principles to support firefighter health and safety;
- Compatibility with Bermuda's water supply systems;
- Enhanced corrosion resistance for tropical and coastal environments.

1.2 RFSQ Contact

For the purposes of this procurement process, the “RFSQ Contact” will be:

Divisional Officer, Mark Taylor at mjtaylor@gov.bm

Respondents and their representatives are not permitted to contact any employees, officers, agents, elected or appointed officials or other representatives of the Government, other than the RFSQ Contact, concerning matters regarding this RFSQ. Failure to adhere to this rule may result in the disqualification of the respondent and the rejection of the respondent's response.

Prior to the Submission Deadline noted in the RFSQ timetable below, respondents that download this file and intend to respond are required to register their interest with the RFSQ Contact by emailing their company name and contact information to

Divisional Officer, Mark Taylor at mjtaylor@gov.bm

Amendment/addenda (If any) will be posted at <https://www.gov.bm/procurement-notice>. Respondents should visit the Government Portal on a regular basis during the procurement process.

1.3 Prequalification Process

Responses will be evaluated in accordance with the evaluation process set out in Part 2 of the RFSQ. Based on the evaluation of responses, certain respondents will be selected for inclusion on a prequalified supplier list of suppliers that are eligible to participate in an invitational second-stage competitive process for the potential provision of the Deliverables to the Government. Joint submissions are acceptable however if a joint submission is made, the submission must clearly indicate which party will act as the prime contractor.

1.4 RFSQ Timetable

1.4.1 Key Dates

Issue Date of RFSQ	Monday November 10, 2025
No Pre-Bid / Site Meeting	
Deadline for Questions	Monday November 24, 2025
Deadline for Issuing Addenda	Monday December 01, 2025
Submission Deadline	Monday December 08, 2025 05:00:00 PM
Rectification Period	3 business days

All times listed are in Bermuda local time. The RFSQ timetable is tentative only and may be changed by the Government at any time. For greater clarity, business days means all days that the Government is open for business.

1.4.2 Site Visit / Pre-Bid Meeting

N/A

1.5 Submission of Responses

1.5.1 Responses to be Submitted at the Prescribed Location

Responses must be submitted to:

Electronic mail (E-Mail) submissions are accepted at mjtaylor@gov.bm.
If documents are larger than ten (10) MB please send them within a zip file.

In the subject line of the email, please state the RFP title. Please ensure to send a copy of your proposal in MS Word and/or Adobe PDF format.

1.5.2 Responses to be Submitted on Time

Responses must be submitted at the location set out above on or before the Submission Deadline. Responses submitted after the Submission Deadline will be rejected.

A respondent may, at its option, email the RFSQ Contact prior to the Submission Deadline with delivery details, including the anticipated arrival time of its response. If a response does not arrive on or before the Submission Deadline, the Government may provide those respondents who have given such prior notice one additional business day to affect the delivery of their responses. The Submission Deadline will be deemed to be adjusted to the same time as specified in the Submission Deadline but on the following business day.

1.5.3 Responses to be Submitted in Prescribed Manner

Respondents shall submit 0signed original hard copies of their response or one (1) electronic copy (e-copy) in Microsoft Word or Adobe PDF format. If both a hard copy and an e-copy of the response are submitted and there is a conflict or inconsistency between the hard copy and the e-copy of the response, the hard copy of the response will prevail.

The original and all copies of the response shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Respondent. This authorization shall consist of a written authorization and shall be attached to the Submission Form included in (Appendix A). The name and position held by each person signing the authorization must be typed or printed below the signature. An Electronic Record of Signature will be accepted in the submission only in accordance with the requirements laid out in the Electronic Transactions Act 1999. Any interlineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the response.

Responses are to be submitted in a sealed package prominently marked with the RFSQ title and number (see RFSQ cover) and will not be opened until Monday December 08, 2025 05:00:00 PM. The full legal name and return address of the respondent should be marked on the package as well

1.5.4 Amendment of Responses

Respondents may amend their responses prior to the Submission Deadline by submitting the amendment in a sealed package prominently marked with the RFSQ title and number and the full legal name and return address of the respondent to the location set out above. Any amendment should clearly indicate which part of the response the amendment is intended to amend or replace.

1.5.5 Withdrawal of Responses

At any time throughout the RFSQ process, a respondent may withdraw a submitted response. To withdraw a response, a notice of withdrawal must be sent to the RFSQ Contact and must be signed by an authorized representative of the respondent. The Government is under no obligation to return withdrawn responses.

[End of Part 1]

PART 2 – EVALUATION AND SELECTION

2.1 Stages of Evaluation

The Government will conduct the evaluation of responses in the following two stages:

2.2 Stage I – Mandatory Submission Requirements

Stage I will consist of a review to determine which responses comply with all of the mandatory submission requirements. If a response fails to satisfy all of the mandatory submission requirements, the Government will issue the respondent a rectification notice identifying the deficiencies and providing the respondent an opportunity to rectify the deficiencies. If the respondent fails to satisfy the mandatory submission requirements within the Rectification Period, its response will be rejected. The Rectification Period will begin to run from the date and time that the Government issues a rectification notice to the respondent. The mandatory submission requirements are set out in Section C of the RFSQ Particulars (Appendix B).

2.3 Stage II – Evaluation

Stage II will consist of the following two sub-stages:

2.3.1 Mandatory Technical Requirements

The Government will review the responses to determine whether the mandatory technical requirements set out in Section D of the RFSQ Particulars (Appendix B) have been met. Questions or queries on the part of the Government as to whether a response has met the mandatory technical requirements will be subject to the verification and clarification process set out in Part 3.

2.3.2 Rated Criteria

The Government will evaluate each qualified response on the basis of the rated criteria as set out in Section F of the RFSQ Particulars (Appendix B).

2.4 Ranking and Selection

Based on the evaluation of the responses in Stage II,

The top 3 ranked respondents will be short-listed to participate in a potential invitational second stage competitive processes for the procurement of the Deliverables.

2.5 Notification of Top-Ranked Respondents

The top-ranked respondents selected by the Government to be included in the prequalified supplier list will be so notified by the Government in writing. Each selected respondent will be required to satisfy the pre-conditions of award listed in Section E of the RFSQ Particulars (Appendix B) within the timeframe specified in the selection notice. Failure to do so may result in the disqualification of the respondent and the selection of another respondent.

[End of Part 2]

PART 3 – TERMS AND CONDITIONS OF THE RFSQ PROCESS

3.1 General Information and Instructions

3.1.1 Respondents to Follow Instructions

Respondents should structure their responses in accordance with the instructions in this RFSQ. Where information is requested in this RFSQ, any response made in a response should reference the applicable section numbers of this RFSQ.

3.1.2 Responses in English

All responses must be written in the English language only.

3.1.3 No Incorporation by Reference

The entire content of the respondent's response should be submitted in a fixed form, and the content of websites or other external documents referred to in the respondent's response but not attached will not be considered to form part of its response.

3.1.4 References and Past Performance

In the evaluation process, the Government may include information provided by the respondent's referees and may also consider the respondent's past performance or conduct on previous contracts with the Government or other institutions.

3.1.5 Information in RFSQ Only an Estimate

The Government and its advisers make no representation, warranty or guarantee as to the accuracy of the information or empirical data contained in this RFSQ or issued by way of addenda. Any quantities shown or data contained in this RFSQ or provided by way of addenda are estimates only, and are for the sole purpose of indicating to respondents the general scale and scope of the Deliverables. It is the respondent's responsibility to obtain all the information necessary to prepare a response in response to this RFSQ.

3.1.6 Respondents to Bear Their Own Costs

The respondent will bear all costs associated with or incurred in the preparation and presentation of its response, including, if applicable, costs incurred for interviews, travel or demonstrations.

3.1.7 Response to be Retained by the Government

The Government will not return the response or any accompanying documentation submitted by a respondent.

3.1.8 No Guarantee of Volume of Work or Exclusivity of Contract

This RFSQ process will not result in any commitment by the Government to purchase any goods or services from any respondent. While the Government intends to conduct an invitational second-stage competitive process for the procurement of the Deliverables, it is under no obligation to do so and the Government may choose not to proceed with a second-stage

competitive process for the procurement of the Deliverables. The Government makes no guarantee of the value or volume of Deliverables that may be required. Any agreement entered into pursuant to an invitational second-stage competitive process will not be an exclusive contract for the provision of the described Deliverables. The Government may contract with others for goods and services the same as or similar to the Deliverables or may obtain such goods and services internally.

3.1.9 Equivalency

When proprietary names, brands, catalogues or reference numbers are specified in the Deliverables, they are intended to set a minimum standard, and preference for any particular material or equipment is not intended. The respondent may offer material or equipment of similar characteristics, type, quality, appearance, finish, method of construction and performance and if doing so must disclose any difference in the characteristics, type, quality, appearance, finish, method of construction or performance of the material or equipment.

3.2 Communication after Issuance of RFSQ

3.2.1 Respondents to Review RFSQ

Respondents should promptly examine all of the documents comprising this RFSQ, and may direct questions or seek additional information in writing by email to the RFSQ Contact on or before the Deadline for Questions. No such communications are to be directed to anyone other than the RFSQ Contact. The Government is under no obligation to provide additional information, and the Government will not be responsible for any information provided by or obtained from any source other than the RFSQ Contact. It is the responsibility of the respondent to seek clarification from the RFSQ Contact on any matter it considers to be unclear. The Government will not be responsible for any misunderstanding on the part of the respondent concerning this RFSQ or its process.

3.2.2 All New Information to Respondents by Way of Addenda

This RFSQ may be amended only by addendum in accordance with this section. If the Government, for any reason, determines that it is necessary to provide additional information relating to this RFSQ, such information will be communicated to all respondents by addendum. All Addenda will be published online at <https://www.gov.bm/procurement-notice>. Each addendum forms an integral part of this RFSQ and may contain important information, including significant changes to this RFSQ. Respondents are responsible for obtaining all addenda issued by the Government. In the Submission Form (Appendix A), respondents should confirm their receipt of all addenda by setting out the number of each addendum in the space provided.

3.2.3 Post-Deadline Addenda and Extension of Submission Deadline

If the Government determines that it is necessary to issue an addendum after the Deadline for Issuing Addenda, the Government may extend the Submission Deadline.

3.2.4 Verify, Clarify and Supplement

When evaluating responses, the Government may request further information from the respondent or third parties in order to verify, clarify or supplement the information provided in the respondent's response. The information may include, without limitation, clarification with respect

to whether a response meets the mandatory technical requirements set out in Section D of the RFSQ Particulars (Appendix B). The response received by the Government shall, if accepted by the Government, form an integral part of the respondent's response. The Government may revisit, re-evaluate and rescore the respondent's response or ranking on the basis of any such information.

3.3 Notification and Debriefing

3.3.1 Notification to Other Respondents

Once the Agreement is executed by the Government and a respondent, the other respondents may be notified directly in writing of the outcome of the procurement process.

3.3.2 Debriefing

Respondents may request a debriefing after receipt of a notification of the outcome of the RFSQ process. All requests must be in writing to the RFSQ Contact and must be made within sixty (60) days of such notification.

3.3.3 Procurement Protest Procedure

If a respondent wishes to challenge the RFSQ process, it should provide written notice to the RFSQ Contact in accordance with the Government's Complaints and Disputes procedures. The notice must provide detailed explanation of the respondent's concern with the procurement process or its outcome.

3.4 Conflict of Interest and Prohibited Conduct

3.4.1 Conflict of Interest

For the purposes of this RFSQ, the term "Conflict of Interest" includes, but is not limited to, any situation or circumstance where:

- (a) in relation to the RFSQ process, the respondent has an unfair advantage or engages in conduct, directly or indirectly, that may give it an unfair advantage, including but not limited to (i) having, or having access to, confidential information of the Government in the preparation of its response that is not available to other respondents; (ii) communicating with any person with a view to influencing preferred treatment in the RFSQ process (including but not limited to the lobbying of decision makers involved in the RFSQ process); or (iii) engaging in conduct that compromises, or could be seen to compromise, the integrity of the open and competitive RFSQ process or render that process non-competitive or unfair; or
- (b) in relation to the performance of its contractual obligations under a contract for the Deliverables, the respondent's other commitments, relationships or financial interests (i) could, or could be seen to, exercise an improper influence over the objective, unbiased and impartial exercise of its independent judgement, or (ii) could, or could be seen to, compromise, impair or be incompatible with the effective performance of its contractual obligations.

3.4.2 Disqualification for Conflict of Interest

The Government may disqualify a respondent for any conduct, situation or circumstances determined by the Government, in its sole and absolute discretion, to constitute a Conflict of Interest as defined above.

3.4.3 Disqualification for Prohibited Conduct

The Government may disqualify a respondent or terminate any contract subsequently entered into if the Government determines that the respondent has engaged in any conduct prohibited by this RFSQ.

3.4.4 Prohibited Respondent Communications

Respondents must not engage in any communications that could constitute a Conflict of Interest and should take note of the Conflict of Interest declaration set out in the Submission Form (Appendix A).

3.4.5 Respondent Not to Communicate with Media

Respondents must not at any time directly or indirectly communicate with the media in relation to this RFSQ or selection of respondents pursuant to this RFSQ without first obtaining the written permission of the RFSQ Contact.

3.4.6 No Lobbying

Respondents shall not in relation to this RFSQ or the evaluation and selection process, engage directly or indirectly in any form of political action or other activity whatsoever to influence or attempt to influence Parliament, the Government, or to influence or attempt to influence any legislative or regulatory action, in the selection or evaluation of any respondent.

3.4.7 Illegal or Unethical Conduct

The proponent represents, warrants, and covenants that, in connection with activities performed under this Agreement or on behalf of the Government, the proponent has not and will not offer, promise, authorise, pay, or act in furtherance of an offer, promise, authorization, or payment of anything of value, directly or indirectly, to a Government Official (as hereinafter defined), political party or party official, candidate for political office, or official of a public international organisation, in order to obtain or retain business, to secure an improper advantage or benefit of any kind or nature to person(s) related, associated or linked to the Government Official, or to secure or influence discretionary action, inaction or a decision of a Government Official(s). For purposes of this proposal, the term "Government Official" shall mean and include any official, public officer or employee of the Government, as well as an official or employee in the judicial, legislative, or military, anyone acting in an official capacity for the Government, or any immediate family member of such persons. The proponent represents, warrants, and covenants that it has complied and will comply with *The Bribery Act 2016* and all other applicable laws of any relevant jurisdiction in connection with the performance of this Agreement. Without limiting the generality of the foregoing, the proponent represents, warrants, and covenants that it has not and will not take any action that would cause the Government or anyone acting on their behalf to violate or be subjected to penalties under *The Bribery Act 2016*, or the applicable anti-corruption laws of other countries.

The proponent acknowledges and agrees that in the event that the Government believes, in good faith, that the proponent has breached this section, the Government shall have the right to immediately withdraw and terminate this opportunity and terminate any or all other agreements with the proponent.

3.4.8 Past Performance or Past Conduct

The Government may prohibit a supplier from participating in a procurement process based on past performance or based on inappropriate conduct in a prior procurement process, including but not limited to the following:

- (a) illegal or unethical conduct as described above;
- (b) the refusal of the supplier to honour submitted pricing or other commitments; or
- (c) any conduct, situation or circumstance determined by the Government, in its sole and absolute discretion, to have constituted a Conflict of Interest.

3.4.9 No Collusion

Respondents must not engage in any collusion and must sign the certificate as set out in the Certificate of Confirmation of Non-Collusion (Appendix C).

3.5 Confidential Information

3.5.1 Confidential Information of the Government

All information provided by or obtained from the Government in any form in connection with this RFSQ either before or after the issuance of this RFSQ

- (a) is the sole property of the Government and must be treated as confidential;
- (b) is not to be used for any purpose other than replying to this RFSQ and the performance of any subsequent contract for the Deliverables;
- (c) must not be disclosed without prior written authorization from the RFSQ Contact; and
- (d) must be returned by the respondents to the Government immediately upon the request of the Government.

3.5.2 Confidential Information of Respondent

- (a) A respondent should identify any information in its response or any accompanying documentation supplied in confidence for which confidentiality is to be maintained by the Government. The confidentiality of such information will be maintained by the Government, except as otherwise required by the *Public Access to Information Act 2010* ("PATI") or required by law or by order of a court or tribunal.
- (b) Respondents are advised that their responses will, as necessary, be disclosed on a confidential basis, to the Government's advisers retained to advise or assist with the RFSQ process, including the evaluation of responses. If a respondent has any questions about the collection and use of personal information pursuant to this RFSQ, questions are to be submitted to the RFSQ Contact.

- (c) The respondent is responsible to ensure that they comply with the *Personal Information Protection Act 2016* (“PIPA”), related to any information in the bidder’s custody, care or control.

3.6 Procurement Process Non-Binding

3.6.1 No Process Contract

This RFSQ is a request for responses only and participation in this RFSQ is not intended to create legal obligations between the Government and any of the respondents or their representatives. For greater certainty and without limitation:

- (a) Participation in this RFSQ will not give rise to any preliminary contract or collateral contract;
- (b) No respondent shall have any claim for any compensation of any kind whatsoever (whether in a contract, tort, law, equity or otherwise), as a result of participating in this RFSQ, and by submitting a response each respondent shall be deemed to have agreed that it has no claim against the Government;
- (c) The decision to award or not to award a contract to any respondent is at the discretion of the Government. The Government shall have no liability to any respondent with respect to the awarding of contract or the failure to award a contract to any respondent. Respondents acknowledge that the respondent that submits the response with the lowest price might not be awarded a contract.

3.6.2 No Legal Relationship or Obligation

No legal relationship or obligation regarding the procurement of any good or service will be created between the respondent and the Government by this RFSQ process.

3.6.3 Cancellation

The Government may cancel or amend the RFSQ process without liability at any time. Cancellation may occur, for example, if:

- (a) no qualitatively or financially worthwhile offer has been received or there has been no valid response at all;
- (b) the economic or technical parameters of the project have changed fundamentally;
- (c) exceptional circumstances or force majeure render normal implementation of the project impossible;
- (d) all offers exceed the financial resources available, or are otherwise inconsistent with the principles of economy, efficiency and effectiveness; or
- (e) irregularities require cancellation in the interest of fairness.

The publication of a procurement notice does not commit the Government to implement the programme or project announced.

3.7 Governing Law and Interpretation

The Terms and Conditions of RFSQ Process (Part 3)

- (a) are intended to be interpreted broadly and separately (with no particular provision intended to limit the scope of any other provision);
- (b) are non-exhaustive and will not be construed as intending to limit the pre-existing rights of the parties to engage in pre-contractual discussions in accordance with the common law governing direct commercial negotiations; and
- (c) are to be governed by and construed in accordance with the laws of Bermuda applicable therein.

[End of Part 3]

APPENDIX A – SUBMISSION FORM

1. Respondent Information

Please fill out the following form, naming one person to be the contact for this RFSQ response and for any clarifications or communication that might be necessary.

If the company is incorporated and registered, then a Certificate of Incorporation and a Certificate of Incumbency is required and must be submitted with the Submission Form.

Declaration of Interest: The respondent shall provide details of its ownership and/or managerial structure upon request from the Government. The respondent shall also provide a statement of whether or not it has any relevant and material interest relevant to the provision of Service. Such statement shall be provided at least annually or if there is any change in the interest of the respondent.

Full Legal Name of Respondent or Personal/Given Name:	
Representative Name (Person with Signing Authority) / Title:	
Any Other Relevant Name under which Respondent Carries on Business:	
Street Address:	
City, Province/State:	
Postal Code:	
Country:	
Phone Number:	
Respondent's Social Insurance Number issued by the Government of Bermuda:	
Respondent's Payroll Tax Number issued by the Government of Bermuda:	
Respondent's Registration Number issued by the Bermuda Registrar of Companies (if incorporated):	
Company Website (if any):	
Respondent Contact Name and Title:	
Respondent Contact Phone:	
Respondent Contact Fax:	
Respondent Contact Email:	

2. Acknowledgment of Non-Binding Procurement Process

The respondent acknowledges that this RFSQ process will be governed by the terms and conditions of the RFSQ and that, among other things, such terms and conditions confirm that this procurement process does not constitute a formal, legally binding bidding process (and for greater certainty, does not give rise to a Process Contract) and that no legal relationship or obligation regarding the procurement of any good or service will be created between the Government and the respondent unless and until the Government and the respondent execute a written agreement for the Deliverables pursuant to a subsequent invitational second-stage procurement process.

3. Ability to Provide Deliverables

The respondent has carefully examined the RFSQ documents and has a clear and comprehensive knowledge of the Deliverables required. The respondent represents and warrants its ability to provide the Deliverables in accordance with the requirements of the RFSQ.

4. Addenda

The respondent is requested to confirm that it has received all addenda by listing the addenda numbers, _____ to _____ (if applicable) issued by the Government, or if no addenda were issued by the Government write the word “None”. The onus is on respondents to make any necessary amendments to their responses based on the addenda. The respondent confirms it has read, received and complied with these addenda. Respondents who fail to complete this section will be deemed to have received all posted addenda.

5. No Prohibited Conduct

The respondent declares that it has not engaged in any conduct prohibited by this RFSQ.

6. Conflict of Interest

Respondents must declare all potential Conflicts of Interest, as defined in section 3.4.1 of the RFSQ. This includes disclosing the names and all pertinent details of all individuals (employees, advisers, or individuals acting in any other capacity) who (a) participated in the preparation of the response; **AND** (b) were employees of the Government within twelve (12) months prior to the Submission Deadline.

If the box below is left blank, the respondent will be deemed to declare that (a) there was no Conflict of Interest in preparing its response; and (b) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFSQ.

Otherwise, if the statement below applies, check the box.

- ☐ The respondent declares that there is an actual or potential Conflict of Interest relating to the preparation of its response, and/or the respondent foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the RFSQ.

If the respondent declares an actual or potential Conflict of Interest by marking the box above, the respondent must set out below details of the actual or potential Conflict of Interest:

7. Disclosure of Information

Any information collected or used by or on behalf of the Government under this solicitation document is subject to the Public Access to Information Act 2010 ("Act"). The information belongs to a class of information that might be made available to the general public unless it is contained in a record that is exempt from disclosure under the Act. Any questions regarding the collection, use, or disclosure of the information should be directed to the public authority that issued this solicitation document.

Signature of Witness

Signature of Respondent Representative

Name of Witness

Name of Respondent Representative

Title of Respondent Representative

Date

I have the authority to bind the respondent.

SAMPLE CERTIFICATE OF INCUMBENCY

The undersigned being the Secretary of the company as named below (the "Company"), a company duly organised and existing under the laws of the Islands of Bermuda and having it's registered office as set out below DO HEREBY CERTIFY that the following is a true and correct listing of the Directors and Officers of the Company in full force and effect as of the date hereof.

DIRECTORS

List

ALTERNATE DIRECTORS

List

OFFICERS

List

IN WITNESS WHEREOF I have hereunto set my signature in accordance with the Bye-Laws of the Company.

Company Name:

Date:

Secretary/Director

APPENDIX B – RFSQ PARTICULARS

A. THE DELIVERABLES

Technical Specifications: Clean Cab Medium Duty Fire Truck for Bermuda

Proponents are invited to express their interest and demonstrate their capability to design, construct, and deliver up to six (6) customized Class B medium-duty fire pumpers as outlined in the particulars below:

1. Chassis & Dimensions (maximum)

- **Chassis Type:** Commercial medium-duty 4x2 chassis; cab-over-engine preferred for tight urban navigation.
- **GVWR (Gross Vehicle Weight Rating):** 13.5 tons.
- **Turning Radius:** 53-degree cramp angle and 19-degree approach angle.
- **Overall Length:** 24 ft 7 in.
- **Width (excluding mirrors):** 8 ft 4 in.
- **Height (with mounted equipment):** 9 ft 10 in.

2. Engine & Transmission

- **Engine:** Diesel, Euro 3 or equivalent low-emission engine.
- **Power Output:** Minimum 350 hp.
- **Cooling System:** Tropical-rated, corrosion-resistant radiator.
- **Transmission:** Fully automatic (e.g., Allison 3000 series), heavy-duty.

3. Cab Configuration – Clean Cab Design

- **Cab Style:** Double cab (4-door) for 4–5 firefighters.
- **Interior Materials:** Smooth, non-porous, easily cleanable surfaces (e.g., vinyl, composite materials); no fabric or carpet.
- **SCBA Storage:** Two (2) SCBA units mounted in external compartments and two (2) in the crew cab.
- **Gear Storage:** All PPE, bunker gear, and contaminated equipment stored in ventilated, climate-controlled external compartments.

- **HVAC Filtration:** High-efficiency air filtration (HEPA or MERV 16 or above) with UV sterilization optional.
- **Climate Control:** Heavy-duty air conditioning system designed for high heat and humidity.
- **Decontamination Supplies:** In-cab wipes, hand sanitizer, and optional integrated cab decontamination spray system.

4. Firefighting Systems

- **Water Tank Capacity:** Minimum 500 US gallon, constructed from corrosion-resistant material.
- **Foam System:** Class B compatible, minimum 50 US gallon foam cell.
- **Pump:** PTO-driven centrifugal, stainless steel.
 - **Capacity:** Minimum 1250 GPM.
- **Hose Reel:** Two (2) High-pressure, 60 m, auto rewind on either side of appliance.
- **Fire Monitor:** Roof-mounted, minimum 1,200 LPM.
- **Hose Load:** Pre-connected 45 mm attack lines, supply hose storage.

5. Body & Compartments

- **Material:** Marine-grade aluminum or stainless steel, with undercoating.
- **Compartment Ventilation:** Forced air or passive ventilation systems in PPE compartments.
- **Roll-up Doors:** Lockable, anodized aluminum, with full compartment LED lighting.
- **PPE Zones:** Separate compartment for clean gear and contaminated gear, clearly labeled.
- **Decon Zone:** External storage for wipes, gloves, and bags for soiled gear.

6. Lighting, Communication & Visibility

- **Emergency Lighting:** LED lightbar with 360° visibility & full NFPA 1901 standard lights on body of appliance (red/blue configuration).
- **Scene Lighting:** High-lumen LED floodlights, zone-switchable.
- **Sirens & PA:** Electronic siren with wail/yelp/horn, screaming eagle siren & integrated public address.

- **Comms Equipment:** Compatible with Bermuda's emergency radio system, with hands-free cab mics & headsets for each riding position.
- **Rear Camera & Proximity Sensors:** Rearview camera with monitor; side blind spot detection.

7. Wheels & Suspension

- **Tyres:** All-terrain radials with corrosion-resistant rims.
- **Suspension:** Heavy-duty, tuned for mixed road conditions and steep grades.
- **Brakes:** ABS-equipped hydraulic or air-over-hydraulic system.

8. Environmental & Operational Suitability

- **Salt Protection:** Full underbody and chassis corrosion-proofing; marine-grade components throughout.
- **Compact Form Factor:** Designed for narrow roads, roundabouts, and tight turning radii.
- **Humidity Resistance:** Sealed electrical systems and waterproof compartment linings.
- **Tropical Rated Systems:** Cooling, alternators, and HVAC built for sustained heat/humidity.

9. Accessories & Firefighting Tools

- **Full Complement of Tools & Equipment:**
The vehicle shall be delivered fully kitted with all necessary firefighting and rescue equipment as per operational standards.
 - The complete equipment list shall be provided by the Bermuda Fire & Rescue Service (BFRS) at the time of contract award.
 - The supplier shall be responsible for the procurement, installation, and secure mounting of all tools and equipment prior to delivery.
- **General Requirements (subject to BFRS list):**
 - External & Internal SCBA mounts for 4–6 units (quick-release, vibration-resistant).
 - Storage for thermal imaging camera, AED, oxygen supply, and trauma medical kit.
 - Lockable compartments for manual entry tools (axes, Halligan bars, sledgehammers).
 - Enclosed space for hydrant tools, hose, hose fittings, nozzles, and adapters.

- Storage and mounting for ladders, portable lights, pumps, generators, and cutting tools as specified.
- Compartmentalized storage system for safe and ergonomic access to all gear.
- Electrical system provisioned for charging ports, shore power connections, and onboard inverter (min 2,000W).

10. Standards, Compliance & Training

- **Certifications:** Compliant with NFPA 1901 Clean Cab recommendations, EN 1846 or equivalent.
- **Training:** On-site training for apparatus operation, pump use, and clean cab practices.
- **Documentation:** Full service manuals, parts catalog, warranty documentation (minimum 2-year vehicle, 5-year body/pump).
- **Data Recording:** Onboard run-logging and maintenance alert system.

B. MATERIAL DISCLOSURES

1. Vehicles and equipment are not subject to importation duties

2. Environmental Conditions

- **Climate:** High humidity, salt-laden air due to proximity to the ocean, frequent tropical storms/hurricanes.
- **Corrosion Resistance:** Vehicles must have corrosion-resistant materials and coatings to withstand salt air and humidity.
- **Temperature Range:** Must operate reliably in temperatures from ~15°C to 35°C. UV protection considerations.

3. Road Network and Terrain

- **Road Widths and Load Limits:** Narrow, winding roads and low bridge heights common in Bermuda.
- Truck dimensions and weight must conform to local road width limits and bridge load restrictions.
- Turning radius requirements to navigate tight corners.
- Ground clearance and suspension to handle varied road surfaces, inclines, and occasional rough terrain.

4. Local representatives:

- There are no local representatives for Fire Apparatuses in Bermuda

C. MANDATORY SUBMISSION REQUIREMENTS

1. Submission Form (Appendix A)

Each response must include a Submission Form (Appendix A) completed and signed by an authorized representative of the respondent.

2. Certificate of Confirmation of Non-Collusion (Appendix C)

Each response must include a Certificate of Confirmation of Non-Collusion Form (Appendix C) completed and signed by an authorized representative of the respondent.

3. Company Certificate of Incorporation

A signed copy of the Certificate of Incorporation must be included for respondents that are companies/corporations.

4. Certificate of Incumbancy

A copy of the Certificate of Incumbancy must be included for respondents that are companies/corporations.

5. Other Mandatory Submission Requirements

Proposal Submission Requirements

To achieve a uniform review process and obtain the maximum degree of comparability, it is required that the proposals be organized in the manner specified below. Proposals shall not exceed fifty (50) pages in length (excluding letter of transmittal, resumes, title page(s), and index/table of contents, attachments or dividers). Information in excess of those allowed will not be evaluated/scored.

One page shall be interpreted as one side of single-lined, typed, 8 1/2 X 11, piece of paper.

1. Title Page

Show the RFSP number and subject, the name of your firm, address, telephone number(s), name of a contact person, and date.

2. Table of Contents

Clearly identify the materials by section and page number.

3. Letter of Transmittal (Limited to two (2) pages).

3.1 Briefly state an overview of your firm and the firm's understanding of the services to be performed and make a positive commitment to provide the services as specified. State your approach to the project with a timeline and deliverable.

3.2 Give the name(s) of the person(s) who are authorized to make representations for your firm, their titles, address, and telephone numbers.

3.3 The letter must be signed by a corporate officer or other individuals who have the authority to bind the firm.

2. Company Profile & General Qualifications

Brief company overview (legal entity name, headquarters, years in operation)

Organizational structure, ownership, and key management personnel

Technical accreditations

3. Relevant Experience and References

Summary of previous projects delivering customized Class B medium duty fire pumpers

Details of at least three (3) similar projects within the last 7 years:

Client name and contact

Delivery location (preferably jurisdictions with constrained or island infrastructure)

Brief statement on scope of work and performance outcomes

Vehicle specs, customization details, and outcome

Photos or diagrams of past vehicles (if available)

4. Design & Engineering Capability

Overview of in-house or partnered design/engineering capabilities

Description of how customization for narrow roads, turning radius, and clean cab designs is handled

Sample conceptual layout or CAD capability summary

5. Technical Vehicle Capability

Confirmation that Respondents are capable of delivering vehicles that met the baseline specification.

See Annex A – Mandatory Technical Requirements Checklist

6. After-Sales Support Plan

Description of after-sales service structure (e.g., help desk, remote support)

Replacement parts delivery plan (specific to Bermuda)

On-island support/training commitments

Sample warranty documentation

7. Key Personnel

Certifications or licenses held by technical personnel

8. Local Benefits

This form is used to gather information to influence and help the economic transformation and enable meaningful participation of Bermudians and "specified business" in Bermuda's economy. This form looks at the ownership, management structures, and skill development opportunities and to learn more about the businesses bidding on Government Contracts. The Government's aim is to increase access to local economic activities and encourage skills training opportunities for Bermudians and the Government's use of specified businesses.

9. Financial Letter of Good Standing

Letter of Good Standing from a recognized bank, accountant, or tax authority (issued within last 6 months)

Signed declaration of financial solvency and ability to meet contractual obligations

D. MANDATORY TECHNICAL REQUIREMENTS

Vendor Qualifications

1. Have a minimum of five (5) years' experience in the manufacture and supply of Class B medium duty fire pumpers.
2. Provide evidence of having delivered at least three (3) customized fire apparatus within the past seven (7) years for use in jurisdictions with narrow roads or similar geographic constraints (e.g., islands, historic towns, small territories).
3. Demonstrate capacity to custom design apparatus dimensions to meet local road, height, and maneuverability restrictions.

Aftermarket Support & Service

1. Confirm the ability to provide technical support and warranty service to Bermuda within a reasonable timeframe.
2. Commit to delivering replacement parts to Bermuda within 30 calendar days.
3. Provide in person at factory and on-island operational training and technical commissioning support upon delivery.
4. Submit a summary of their after-sales support strategy, including remote support capability, warranty coverage, and service partners (if any).

Technical Vehicle Capability

Respondents must be capable of delivering Vehicles that meet the following baseline specifications: The dimensions listed are maximums.

- Wheelbase 139 in
- Maximum length: 24ft 7 ins
- Maximum height: 9ft 10 ins
- Weight Capacity 13.5 Tons
- Maximum width: 8 feet 4 inches
- Minimum 1,250 GPM fire pump and 500-gallon water tank
- Minimum 50 Gallon foam tank
- Crew cab for at least 5 personnel
- Chassis and body construction must be suitable for corrosive, humid, marine environments
- Vehicle must be configured to match Bermuda and left-hand drive orientation (unless otherwise specified)
- Additionally, the apparatus must be designed to support the Clean Cab Concept, including but not limited to:
 - Storage of contaminated PPE outside of the crew cab
 - Interior surfaces that are smooth, non-porous, and easy to clean
 - Optional sealed or filtered HVAC systems
- Vehicle must be fully equipped with Tools and equipment (Customer to provide inventory)
- Vendor should be able to assist with design specifications. (ex. tool & equipment layout)
- No restriction on engine size exists.

E. PRE-CONDITIONS OF AWARD

1. Financial Checks

Prior to awarding a contract to the selected respondent, the contracting department will perform financial checks to confirm whether the respondent is delinquent in making payments to the Government for Social Insurance contributions, Payroll Tax or any other debt recorded by the Accountant General's Debt Collection Section, and will perform a check with the Bermuda Registrar of Companies to confirm whether the respondent is a proper legal entity that is in good standing.

F. RATED CRITERIA

The following sets out the categories, weightings and descriptions of the rated criteria of the RFSQ. Respondents who do not meet a minimum threshold score for a category will not proceed to the next stage of the evaluation process.

#	Category	Weighting (%)	Threshold
1	Manufacturer Experience	20	15
2	After-Sales Support and Warranty	25	N/A
3	Design and Engineering	25	20
4	Local Benefits	30	N/A
Total Points		100	

1. Manufacturer Experience

The Government will evaluate Respondents' submissions with reference to the following considerations:

- Does the Respondent clearly demonstrate the technical and organizational capability to meet the Bermuda Fire & Rescue Service's operational and customization requirements?
- Does the Respondent have a track record of delivering customized fire apparatus for constrained or specialized geographic environments?
- Are suitably qualified personnel assigned to support the project across manufacturing, delivery, and after-market service?
- Does the Respondent demonstrate an understanding of the Government's needs, including clean cab design, road constraints, and after-sales support in Bermuda?
- Has the Respondent previously performed well on similar public sector or international projects?
- Can the Respondent facilitate and manage project planning and coordination to meet expected delivery timelines?

- Does the Respondent offer evidence of sufficient, experienced resources to complete the work?
- Is there a demonstrated commitment to health, safety, and welfare standards for employees and project execution?
- Do the Respondent's referees confirm a positive track record and willingness to work with the supplier again?

See Annex B - Company Profile Qualifications and References Forms

2. After-Sales Support and Warranty

The Government will evaluate the Respondent's after-sales support and warranty offering based on the following considerations:

- Does the Respondent provide accessible and responsive technical support suitable for Bermuda's location and operational requirements?
- Is there a clearly defined process and reasonable lead time for replacement parts delivery to Bermuda?
- Does the respondent commit to an inspection of vehicles at the factory prior to delivery
- Does the Respondent commit to on-island training, commissioning, and post-delivery support?
- Is the warranty coverage (vehicle and structural) consistent with industry standards and suitable for the BFRS operational environment?
- Does the Respondent demonstrate a strong track record or capacity to support clients located in island or overseas jurisdictions?
- Are the support commitments structured in a way that provides the BFRS with reliable long-term value and service continuity?

3. Design and Engineering

The Government will evaluate the Respondent's design and engineering capabilities based on the following considerations:

- Does the Respondent have a proven track record in vehicle customization for specialized environments?
- Does the submission demonstrate a clear design methodology, including client consultation, iterative reviews, and compliance with local requirements?
- Can the Respondent incorporate specialized features such as the Clean Cab Concept and water system compatibility as part of their standard design process?

- Has the Respondent delivered well-engineered apparatus that balance performance, safety, and maneuverability in previous projects?
- Does the Respondent demonstrate an understanding of how to optimize fire pumper configuration for Bermuda's road network, infrastructure, and climate?
- Is the Respondent capable of meeting the technical requirements? See Annex A – Mandatory Technical Requirements Checklist

4. Local Benefits

Local Benefits:

The local benefit considerations will be given to each of the following factors when proposals are evaluated:

Is the proponent a local specified business?

Local Workforce Utilization

Number of Bermudians employed by the proponent.

Engagement of Bermudian employee (%) during the project.

Use of local specified businesses in the proponent's supply chain.

Use of local specified business as subcontractors (if applicable).

Safety and Health record of the proponent for the three immediately preceding years of reporting

Operational Environmental considerations and policy for their working site and projects. (each proponent to provide a copy)

See Annex C - Local Benefits

APPENDIX C – CERTIFICATE OF CONFIRMATION OF NON-COLLUSION

Notes for the respondents

The essence of Open Tendering is that the Government of Bermuda shall receive bona fide competitive response from suitably qualified persons or entities. In recognition of this principle, each person or entity that submits a response will be required, by way of the signature of a duly authorized representative of the company, to confirm that the response has been submitted without any form of collusion.

All respondents must complete and sign a Certificate of Confirmation of Non-Collusion. Any proposals submitted which do not include a signed copy of the Certificate will be wholly rejected and will not be included in the evaluation process.

If it is later found that the undertakings made below have been breached at any stage of the procurement process, then the respondent will be expelled from the process immediately. In the event that this is discovered after a contract award, legal action may be taken against the respondent and/or any party involved in the matter.

Any respondent that submits false information in response to this Request for Supplier Qualifications (RFSQ), and any other person or entity involved in collusion, may be excluded from competing for future contracts tendered by the Government of Bermuda.

Confirmation of non-collusion

I/We certify that this is a bona fide proposal, intended to be competitive and that I/We have abided by the terms and conditions related to this tender and that I/We have not fixed or adjusted the amount of the proposal or the rates and prices quoted by or under or in accordance with any agreement or arrangement with any other person.

I/We confirm that we have not received any information, other than that contained within the RFSQ pack, or supplementary information provided to all respondents.

I/We also certify that I/We have not done and undertake that I/We will not do at any time any of the following acts:

- (a) communicating to a person other than the RFSQ Contact the amount or approximate amount of my/our proposed response (other than in confidence in order to obtain quotations necessary for the preparation of the response for insurance);
- (b) entering into any agreement or arrangement with any other person that he shall refrain from competing or as to the amount of any proposal to be submitted; or
- (c) offering or agreeing to pay or give or paying any sum of money, inducement, gift /hospitality or valuable consideration directly or indirectly to any person in relation to this procurement.

By signing this document, I/we have read and agree to its terms and conditions.

(1) _____ Title _____ Date _____

(2) _____ Title _____ Date _____

for and on behalf of _____